

We believe in Earning your Trust





# **About APS Consulting**

#### Who Are We

Founded in 2001, APS Consulting is an executive business consultancy and search firm dedicated to the ethical, timely and successful placement of top-tiered talent. APS consultants are organized in a flexible world-class matrix team structure of individual professionals and strategic partners. In harmonization with your business function or type of consulting; a dedicated customized project team will be formed specifically to your company through the project life cycle. We provide creative solutions to help top management to achieve organizational goals. Based in the United States of America with operation offices throughout the Europe and MENA regions, we have played a prominent role in the development of the leadership management for over 15 years and become the regional market leader in the human resources and business development practices.



#### **Our Merits**

APS consulting is committed to provide our clients with the highest and latest innovative quality services, technologies and customer based solutions. Satisfaction guaranteed by accomplishing a set of KPI's carefully defined at the early stage of each project.

At APS Consulting, we have unique creative solutions that meet the clients' expectations not only by realizing the clients' business objectives, but particularly by our strict adherence to the ethical principles of public relations, we always search for opportunities beyond the agreed communications and the business objectives, we address our clients' special needs in order to find unique and tailored solutions through creative approaches. APS Consulting quality of services provided by a highly motivated team has a strong technological background and 24/7 availability.



### **Partners**



















## **Global Presence and Alliances**



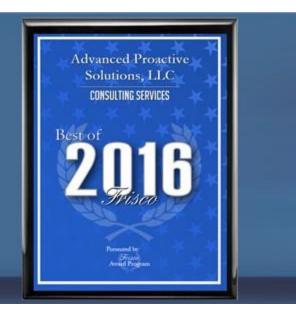


# **Awards and Recognition**



Recognizing and honoring

# The Best

















# **Offerings**



#### **HUMAN RESOURCES**

Maximize your employees productivity and efficiency we are here as your trusted adviser for all HR consultancy, professional services and staff augmentation

#### **MANAGEMENT CONSULTING**

What you need to know most about leadership skills development, organizational change management, risk management, mentoring and coaching development, performance management, and operational excellence?





#### **TELECOMMUNICATIONS**

We started Telecom 25 years ago, when caller number ID was a big thing. Today we are the experts in all Mobility VAS services, mobile network management, unified communication and Enterprise IoT 5G

#### **INVESTMENT CONSULTING**

Why capital, revenue and asset management development are enhancing company's cost savings while improving businesses commercially and financially? Let's help you in EA business governance, process optimization, PPP modelling, analytic and benchmarking.





#### **BUSINESS FUNCTION**

How to differentiate and improve Commercial Management, Business Management and Financial Management to increase business efficiency and process governance

#### IT IS SOLUTIONS

We are in a Big Data globe which is all about cloud storage and data analytics with our capabilities to build and intergrade any ERP CRM by applying best Business Intelligence (BI) & Enterprise Information Management (EIM) and governed by MDG & EA



### What We Do





APS consultants are organized in a flexible world-class matrix team structure of individual professionals and strategic partners. In harmonization with your business function or type of consultancy; a dedicated customized project team will be formed specifically to your company through the project life cycle. When required, our teams are also able to take a practical action on your company's behalf to fulfill any business needs for any short or long term commitments;

We are specialized in outsourcing, acquisition, PMO, talent sourcing, HR Policy drafting and implementation tracking, job evaluation, marketing, events and product or services market introduction and management, operational services. implementation, knowledge management and knowledge transfer and even train your future talents.

### **Global & Regional Expertise**

We have worldwide network offices, development centers and outsourcing centers; we provide optimum solutions to our clients in every region and help ensure their global success. We provide integrated services from the creation of well-balanced strategies in terms of "maximizing corporate values" and "feasibility and viability" to the realization of those strategies.

# **Our People**



Considered as the most valuable assets, they come from all over the world, with a broad diversity of educational and professional backgrounds; they all share the passion for problem solving and delivering high standards results, we're passionate about making a measurable impact...



### **Our Values**

- ✓ Client interest always first
- ✓ Client confidentiality is granted
- ✓ Clear and constructive communication
- ✓ Strive for excellence through efficient work
- ✓ Entrepreneurial spirit our way

## **Management Services**





APS Consulting is a leading consulting provider of diversified business development, technology management, HR organizational development, professional services and staff augmentation to public and private sectors; by providing unique solutions in each specific business area.

Our ultimate service offering includes, talent acquisition, PMO, managed and hosted services, asset management, knowledge transfer and training.

APS consulting is committed to provide clients with the highest and latest innovative quality services, technologies and customer based solutions.

### **Human Resources**





#### Manpower Planning and Recruitment Management

We have a proven record in supporting our clients in identifying the required workforce needs in a scientific way by studying the forecast at short and long term periods, taking in consideration of our client's strategic plan and the environmental factors. APS Consulting provides a SMART JOBS solution which is a unique method of partnership with our clients with an added value concept that differentiate us from our competitors at the lowest prices in the market.



### Organizational Structure and Restructuring

APS Consulting have qualified experts with a proven record in studying the business best-fit model to design and redesign the organizational structure and help the business continuity.



### Processes Designing and Re-engineering

Our experts are the best field in providing processes engineering, re-engineering and processes enhancement use the up-to-date tools and methodologies.



### HR Policies & Procedures Drafting

APS Consultants are the experts in designing and drafting Human Resources policies and related procedures to suites all sectors; Government, Oil & Gas, Pharmaceutical, Healthcare, etc.

### **Human Resources**





#### Performance Management and HR Audit

We help our clients in promoting their work environment by adopting the right performance management cycle, and suggest the right system, coach leaders and lead them through the way of implementation; we conduct workshops for employees to better understand the cycle and improve their performance. APS Consulting believes in auditing the human resources department functions from time to time to cope with their employees' expectations and to retain key talents; as a result we produce a detailed dashboard of the risks, strengths and weaknesses in order to achieve HR excellence.



#### Training and Development

APS Consulting has multi mobile, remote and fixed training centers in most of the business areas in USA and MENA, our qualified trainers conducting specialized and customized training in different languages and from 20 nationalities, we provide certified training in fields such as: Human Resources Management, Sales & Marketing, Facility Management, Asset Management, Value Engineering, Network Performance Management, Organizational Development and many more areas.



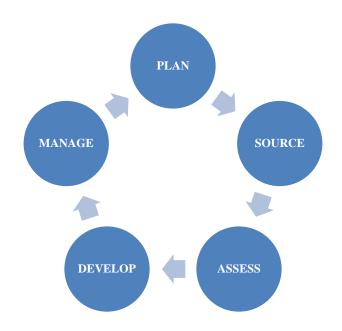
### Employee Satisfaction Program & Employee Engagement

APS Consulting partners with our clients to develop and conduct employee satisfaction survey practice in the most transparent way to achieve the best results, APS experts also managing the employee engagement practice at long term client relationship concept, our experts suggest an action plan based on the employee engagement results and walk all the way long with our client to achieve the best progress possible.

### **Recruitment Solutions**



### **APS** helps you to





**PLAN** for your current and future workforce needs, and identify the best model for engaging critical talent

**SOURCE** the right people across a range of disciplines using our proven methodology

**ASSESS** your people for the best cultural and behavioral fit, and your organization to assist with attaining your target culture

**DEVELOP** your people, teams and organization to improve performance, collaboration, engagement and retention

**MANAGE** individuals, teams and workforces to deliver productivity and ROI in a safe and scalable way.

### **Recruitment Solutions**



# WE HIRE FOR YOU TODAY

# TO HELP YOU ACCOMPLISH TOMORROW PLANS



At APS Consulting, we help our clients throughout their way toward achieving excellence by supporting them with qualified candidates, we don't only provide CVs, we screen, interview and test all candidates then provide our client with a summary profile to speed selection time and save the management efforts.

### **Recruitment Solutions**



### **✓ Permanent Recruits**

At APS Consulting, we provide our clients with profiles of top performance candidates for specific job rules, we submit at least three resumes for each post, we grantee 95% accuracy comparing to the job description submitted by the client, in this type of recruit the sponsorship is on the client name.

### **✓ Temporary Recruits**

We provide temporary employees to accomplish a specific project; in this case we outsource suitable employees on our company sponsorship.



### **Outsource Services**





At APS Consulting, we deliver inspiring people and process solutions that underpin superior organizational performance with a flexible structure that is completely tailored to your desired outcomes, our unique solution set to accomplish the assigned tasks by the client at most proficiency and support management with monthly progress reports. Such a solution needs to conduct onsite meetings and submitting an action plan to the client.

# ✓ BUSINESS PROCESS OUTSOURCING (BPO)

WE PARTNER WITH CLIENTS TO MANAGE THE OPERATION AND DELIVERY OF ACTIVITIES OR FUNCTIONS THAT ARE NON-CORE TO THEIR BUSINESS, SUCH AS CUSTOMER CONTACT CENTERS, DATA ENTRY AND PROCESSING, TECHNICAL FIELD SERVICES, VENUE AND EVENT MANAGEMENT, FINANCE AND ADMINISTRATION.

# ✓ <u>HUMAN RESOURCE OUTSOURCING</u> (HRO)

THROUGH OUR HRO SERVICES, WE ALLOW COMPANIES TO FOCUS ON CORE BUSINESS **ACTIVITIES** WHILE OUR SPECIALIST HR FUNCTION MANAGES THE STRATEGIC, RISK AND COMPLIANCE ACTIVITIES THAT TIME **PRESSURES** RESTRICT IN DAY TO DAY ACTIVITIES. WE HAVE REDUCED HIRING COSTS AND TIME TO HIRE BY 25-50% THROUGH REDESIGN OF RECRUITMENT METHODOLOGY AND ONBOARDING.

### **Outsource Services**



# ✓ MANAGED TRAINING SERVICES (MTS)

TRAINING AND DEVELOPMENT PROGRAMS REQUIRE AN EXTENSIVE INVESTMENT OF TIME FROM LEARNING AND DEVELOPMENT TEAMS TO **PROVIDERS** AND SELECT MANAGE **ALL** ENROLMENTS, **ADMINISTRATION AND** INVOICING. BY OUTSOURCING THIS FUNCTION. L&D TEAMS CAN FOCUS ON MORE STRATEGIC **ACTIVITIES** HR AND DELIVER GREATER EFFICIENCIES AND COST REDUCTIONS

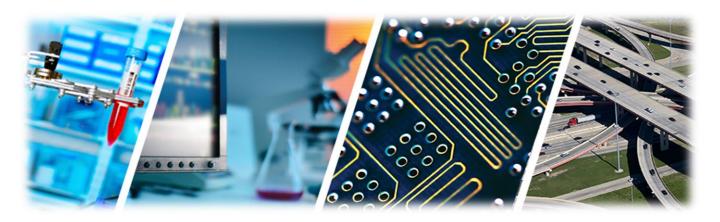
# ✓ RECRUITMENT PROCESS OUTSOURCING (RPO)

AT APS CONSULTING WE HELP CLIENTS LOOKING TO CONTROL RECRUITMENT SPENDING, IMPROVE RETENTION AND OWN THE DATABASE OF CANDIDATES. CLIENTS CAN HAVE CONFIDENCE THAT THE BEST POSSIBLE CANDIDATES ARE BEING SELECTED, NOT JUST THE BEST AVAILABLE CANDIDATES.



### Our expertise covers a wide range of sectors, including:





Accounting & Finance	Healthcare	Oil, Gas & Energy
Banking & Financial Services	Hospitality	Pharmaceuticals
Building & Construction	Human Resources	Sales & Marketing
Business Support & Call Centre	Infrastructure & Rail	Supply Chain & Procurement
Engineering & Technical	Information Technology	Safety & Security
Environmental Services	• Logistics	Telecommunications
Government	Manufacturing	Transportation

### **Business Function**





### Commercial Management

Financial analytical & modeling for all commercial & investment activities including, forecasting budgeting & pipeline reporting; risk analysis financial planning & process efficiency.



### Business Management

Contract preparation, creating, implementation & evaluation, strategy for new capital works. Manage and supervise investment & commercial projects, and promotional activities, manage risks. Promote and support marketing campaigns. Business monitoring and reporting



### Financial Management

Market research & planning & strategy development for all commercial activities; establishing investment agreements, maximize the potential income of investment projects & opportunities. Create new business opportunities with powerful ROI



# THANK YOU!

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